

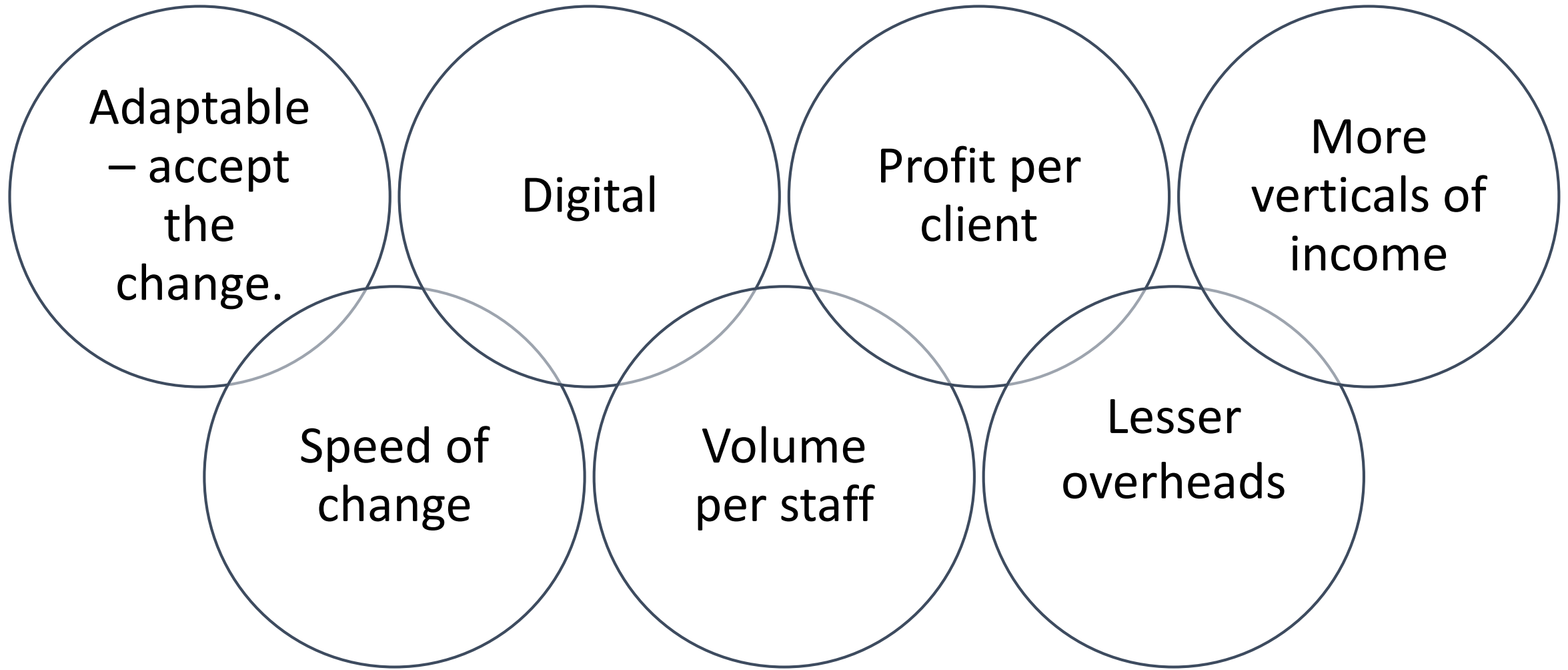
**Will the Indian Licensed Customs
Broker survive the facilitation
and changes ?**

Will the Indian Licensed Customs Broker survive the facilitation and changes ?

Please answer only Yes or No in the chat box – don't write anything else.

Reality.

- There is possibly no country that has mandatory usage of Customs Brokers.
 - Self clearance possible in all countries.
- Yet the average consignments *cleared by Customs Brokers world over is above 95%*.
 - Balance is either the Government themselves and little in “Self”.



ZOOM meeting /
WhatsApp /
Video call

Computer based
processing.

Work from
home.

Decide if it
is worth
working
for every
client

Don't refer to
others – read
up and do on
your own

Adaptable
– accept
the
change.

Digital

Profit per
client

More
verticals of
income

Speed of
change

Volume
per staff

Lesser
overheads

Do it now

Is every staff contributing ? Is
it worth continuing him ?
Analyze strength of each.

Keep office's on fixed time; WFH ;
Direct travel ; Relationships.

Work to change your image / people perception about us / say “NO”

Keep believing in yourself.

**You are much better than
you think you are.**