



दीनदयाल पत्तन प्राधिकरण
(आईएसओ 9001:2008 एवं आईएसओ 14001:2004 प्रमाणित पोर्ट)
DEENDAYAL PORT AUTHORITY
(AN ISO 9001:2008 & ISO 14001:2004 CERTIFIED PORT)



यातायात प्रबंधक का कार्यालय, दीनदयाल पत्तन प्राधिकरण, श्रमदीप बिल्डिंग, नया कंडला (कच्छ) 370210



No. TF/SH/SAGAR/Cargo Promotion/2024/127

March 13, 2024

C I R C U L A R

Deendayal Port Authority is pleased to announce that vide Resolution No. 212 passed during the Board's meeting on March 11, 2024, a comprehensive scheme designed to incentivize traffic volume through specific cargo commitments is being introduced. This initiative, known as the Strategic Actions to Aid Growth and Rewards (SAAGAR), aims to enhance the operational efficiency and service quality of DPA to its valued clients. The SAAGAR scheme is meticulously crafted to offer dedicated storage space and berthing priority to stakeholders based on their cargo commitment levels. This initiative is a testament to our ongoing commitment to rewarding our partners for their contributions to increasing traffic volume and overall port efficiency.

Furthermore, the scheme introduces a discount on wharfage for volumes achieved beyond the committed threshold. This provision is intended to further encourage and reward higher cargo throughput, aligning with our strategic objectives of growth and operational excellence. The key components of SAAGAR are as follows:

- **Minimum Volume Commitment:** Users are required to commit to handling a minimum of 0.5 MMT of cargo over an 11-month period from the date of acceptance by DPA. However, they may furnish the commitment of any quantity above 0.5 MMT.
- **Bank Guarantee:** The commitment must be backed by a Bank Guarantee commensurate Wharfage for the committed quantity, calculated at rates applicable to foreign consignments of coal and coke with GST. In case of failure to achieve the cargo commitment, the Bank Guarantee will be encashed against the proportionate volume of cargo shortfall.
- **Dedicated Yard Space:** Users will be allocated dedicated yard space on a licensing basis for 11 months, proportional to the volume of cargo committed.
- **Licensing Fee Structure:** A new monthly licensing fee structure will be introduced for the 11-month period. It is proposed that existing extent rates of open space for period of occupation up to 2 months, i.e. Rs. 120.28/- for Kutchha Plots and Rs. 206.19/- for Pucca Plots per 10 Sq. Mtrs. per month or part thereof, as prescribed under 2.5 (A) of Chapter-III of the SoR be made applicable to such allotments.
- **Post-Commitment Conditions:** Should a user opt not to renew their commitment, a 30-day grace period will be allowed for yard evacuation, post which standard licensing fees apply, followed by demurrage charges.

- **Telescopic Discount:** Users handling volumes above the committed quantity under the scheme will be eligible for a telescopic discount on applicable Wharfage, at the time, as per the following matrix.

Quantity	Discount on Wharfage
Up to 100%	Nil
> 100% up to 120%	5%
> 120% up to 130%	10%
> 130% up to 140%	15%
> 140% up to 150%	20%

- **Berthing Priority:** Vessels under this scheme will enjoy priority in berthing over existing groups i.e. with a new category introduced in the Berthing Policy after Govt. Priority and Coastal Priority. Inter-se seniority of this group will be determined based on parcel size of the ship.
- **Priority Berth Hire and Penal Charges:** Priority Berth Hire charges will apply, while Penal Berth Hire charges will be waived if no other taker for the berth is found.

DPA hopes that the SAAGAR scheme will be instrumental in fostering a more collaborative and productive relationship between the port and its stakeholders, ultimately leading to mutual growth and success. DPA invites the stakeholders to take full advantage of the opportunities that SAAGAR presents.

Traffic Manager (I/C)
Deendayal Port Authority

To,
All the Port Users / Trade Associations

Copy to :

- 1) OSD to Chairperson – for information of the Chairperson
- 2) PS to Dy. Chairperson – for information of the Dy. Chairperson
- 3) FA&CAO
- 4) Sr. A.O. (CDC)
- 5) All ATMs
- 6) Notice Board